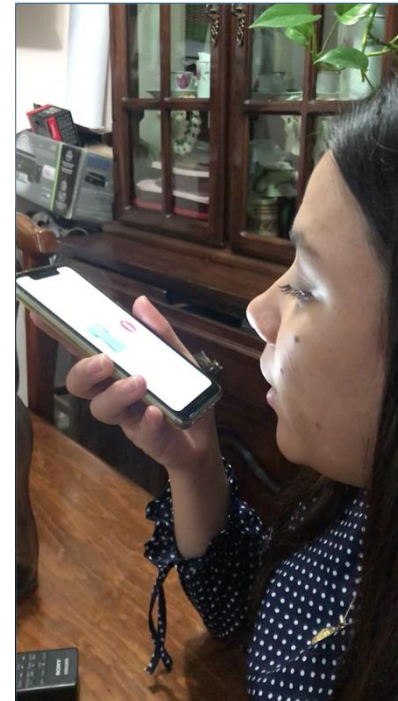


# Alelo: Conversational AI for Rapid Skilling

- Train and assess in simulations with AI-powered ALCs
- Benefits:
  - Develops skills over 2x faster, with better retention
  - Builds self-confidence
  - Assesses skills in realistic situations
- Award-winning technology, years of experience
- Ready for major scale-up, thanks to generative AI



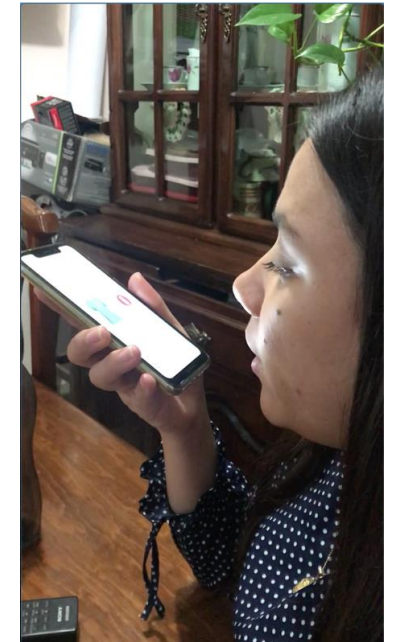
# Case Study 1: Alelo Training Saves Lives in Afghanistan

- An Army battalion commander had everyone in the battalion train with Alelo's *Tactical Pashto* game
- Insurgent attacks dropped from multiple per day to one or two a month!

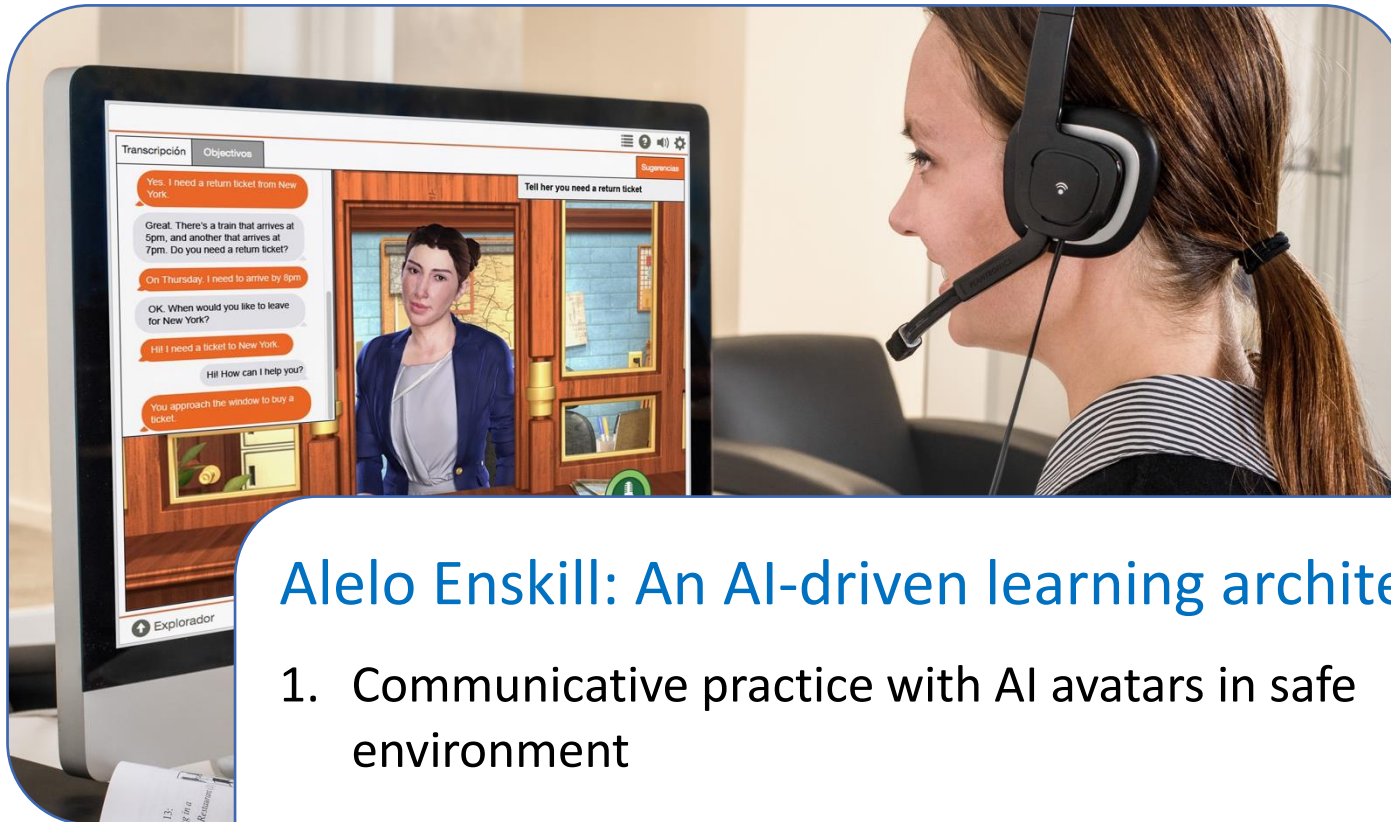


# Case Study 2: Alelo Accelerates Language Learning at UVM

- UVM (Universidad del Valle de México) Toluca Campus integrated Alelo into their English curriculum
- Students learned faster and came to class better prepared, making classroom learning more efficient







## Alelo Enskill: An AI-driven learning architecture

1. Communicative practice with AI avatars in safe environment
2. Formative assessments and feedback
3. Personalized practice
4. Analytics for teachers, learners, and administrators
5. Data-driven development



# Case Study 3: Alelo is a Winner of the XPRIZE Rapid Reskilling Competition

- XPRIZE competition looked for solutions that can reskill workers in half the time
- Alelo's winning solution rapidly retrained people for community health work
- Employers were highly satisfied with trainee skills



# New: GenAI Sales Training Simulation





# Benefits of Generative AI in Enskill

- Generative AI supports open-ended conversations
- ALCs can model the soft skills being taught
- ALC behavior adapts to what the learner says
- GenAI generates constructive feedback, so learners can quickly improve
- Development time is reduced
- In the future: clients will be able to create their own AI-powered learning simulations
  - Users will be able to **design their own ALC scenarios**, without coding
- This will make possible scale-up and widespread adoption of AI-powered ALCs



# Shortcomings of Current Generative AI

- Avatar behavior unpredictable, making consistent training a challenge
- Gen AI is not good at generating consistent evaluation metrics
- Testing and iteration is needed
- Response latency is often too high
- Usage costs are a barrier to scale
- The future of current Gen AI models (especially from Open AI) is uncertain



# Practice is the #1 Contributor to Learning Success

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\*A recent meta-study “An Astonishing Regularity in Student Learning Rate” has confirmed that **Learning gains correlate with practice opportunities**

Learners at all levels improve at roughly the same rate, if they practice

Simulations give learners practice opportunities, and can also be assessments

Practice is repeated until competency is reached.



\*Koedinger, et al  
Human-Computer Interaction Institute  
Carnegie Mellon Univ, 2023